

DURHAM COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$3,671,079,556	\$836,472,252	\$761,141,092	1.4352	\$5,268,692,900
LABOR INCOME	\$1,771,812,438	\$263,384,461	\$234,053,799	1.2808	\$2,269,251,698
EMPLOYMENT	33,961	6,172	6,583	1.3756	46,716
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$702,281,580
MEDICAID EXPENDITURES					\$263,123,527
NUMBER OF MEDICAID ELIGIBLE					44,081
FEDERAL TRANSFER PAYMENTS					\$1,102,024,000

- In 2008 it is estimated that Durham County's health care industries produced over \$3.6 billion in direct output revenue and contributed an additional \$1.5 billion (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$5.2 billion. The Output multiplier (1.4352) shows that for every \$1 in revenue produced by health care industries and additional \$0.43 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$1.7 billion (direct) and contributed an additional \$497 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$2.2 billion. The Labor Income multiplier (1.2808) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.28 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 33,961 (direct) and generated an additional 12,755 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 46,716. The Employment multiplier (1.3756) shows that for every 1 worker employed in the health care industry, an additional 0.37 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 31% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 31% it is estimated that the \$2.2 billion paid to health care and support employees generated over \$702 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$702 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

DURHAM**2008**

Population	262,715
Area Sq. Miles	291
Persons per square mile	903
Number Employed	226,096
Unemployment Rate	4.9%
# of Industries	225
# of Households	110,747
Per Capita Income	\$38,563
Median Household Income	\$51,292
Total Personal Income	\$10,131,090,000
Gross County Retail Sales	\$3,135,341,000
Local Retail Sales Capture Ratio	30.95%
Federal Medical Transfer Payments	\$1,102,024,000
Number of Medicaid Eligibles	44,081
Medicaid Expenditures	\$263,123,527

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$55,451,740	\$8,656,848	\$9,219,462	1.3224	\$73,328,050	
Labor Income	\$24,749,056	\$2,779,071	\$3,088,088	1.2371	\$30,616,216	\$9,475,020
Employment	907	62	81	1.1571	1,050	
Home Health Care Services						
Output	\$48,435,416	\$7,428,249	\$11,989,606	1.4009	\$67,853,271	
Labor Income	\$19,383,510	\$1,988,147	\$2,884,150	1.2514	\$24,255,807	\$7,506,618
Employment	1,213	59	106	1.1358	1,378	
Physicians, Dentists, other Health Professionals						
Output	\$533,089,664	\$96,217,353	\$146,462,654	1.4552	\$775,769,671	
Labor Income	\$180,095,792	\$19,858,983	\$29,063,319	1.2716	\$229,018,094	\$70,875,870
Employment	4,639	688	1,295	1.4275	6,622	
Ambulatory and Outpatient Health Care Services						
Output	\$242,759,632	\$54,388,596	\$44,422,342	1.4070	\$341,570,571	
Labor Income	\$53,328,712	\$12,685,834	\$9,283,835	1.4120	\$75,298,381	\$23,303,130
Employment	1,873	540	280	1.4379	2,693	
Hospitals						
Output	\$2,651,758,080	\$650,036,065	\$514,128,160	1.4390	\$3,815,922,305	
Labor Income	\$1,401,364,096	\$219,519,482	\$178,367,024	1.2839	\$1,799,250,601	\$556,826,973
Employment	21,878	4,672	4,514	1.4198	31,063	
Nursing and Residential Care Facilities						
Output	\$139,585,024	\$19,745,139	\$34,918,869	1.3916	\$194,249,032	
Labor Income	\$92,891,272	\$6,553,944	\$11,367,384	1.1929	\$110,812,599	\$34,293,969
Employment	3,451	153	307	1.1331	3,910	
TOTAL						
Output	\$3,671,079,556	\$836,472,252	\$761,141,092	1.4352	\$5,268,692,900	
Labor Income	\$1,771,812,438	\$263,385,461	\$234,053,799	1.2808	\$2,269,251,698	\$702,281,580
Employment	33,961	6,172	6,583	1.3756	46,716	